



Business Professionals of America, Ohio Association
 2019 Fall Leadership Conference
 Greater Columbus Convention Center
 November 5, 2019

Time		Activity	Location
8:30 – 9:50	A.M.	Registration Packet Pick-Up	TBD
9:00 – 9:20	A.M.	Meet the Officer Candidates	Battelle Grand Ballroom Balcony
9:30 – 9:50	A.M.	Opening General Session	Battelle Grand Ballroom
10:00 – 10:50	A.M.	Candidate Speeches OR Professional Development Session 1	Battelle Grand Ballroom Assigned Room
11:00 – 11:50	A.M.	Voting Delegate Session OR Professional Development Session 2 OR Lunch Session A	Battelle Grand Ballroom Assigned Room On your own
12:00 – 12:50	P.M.	Professional Development Session 3 OR Lunch Session B	Assigned Room On your own
1:00 – 1:50	P.M.	Professional Development Session 4 OR Lunch C	Assigned Room On your own
2:30 – 3:00	P.M.	Closing General Session	Battelle Grand Ballroom

The following is a list of leadership workshops and sessions in which students and advisors can participate. Please **DO NOT** print off FLC Schedules until AFTER registration closes on 10/18/2019. Depending on demand and workshop presenter availability, some workshops may need to be moved around or redistributed. **Registration badges will include a schedule of events on the back of the nametag.**

Description	Presenter	Long Description	Location
5 Minutes for Life	Sgt. Tiffany Meeks and Team	5 Minutes for Life is an educational campaign led by the Ohio Highway Patrol, the Ohio National Guard and local law enforcement. Troopers, law enforcement officers and National Guard members speak with students about responsible decision-making and encouraging those in their peer group to live a drug-free lifestyle. Starting the conversation and taking 5 minutes, could save a life.	B232
Be the Chuck Norris of Your Career	Megan Ellis, Ohio Wesleyan University	What does having a career mean? How do I find a career that I love, can be successful in, and feel fulfilled? Do I need to know, NOW as a high schooler?? We'll answer these questions and help you get a step ahead in your career path!	B233 Fourth Session Only
Below the Surface; What makes you, YOU	Matt Jones, Crown Equipment Corporation	Look into what makes up who we are and how we tell others to view us. Sharpen your social and emotional skills. Learn how to set yourself apart from your competition.	B231
Business Luncheon for Chapter and	Allison Walker, Drury Hotel	During this lunch and learn Chapter and Regional Presidents will learn business etiquette while enjoying lunch at Drury Hotels. After the lunch, participants will leave with a knowledge of first	Drury Hotel Lobby

Regional Presidents ONLY		impressions, body language, eating habits and how to order, and general luncheon etiquette.	
Choosing to Include: A How To	Megan Modene, Special Olympics Volunteer Coordinator	This workshop share ways for participants to be more inclusive and respectful of individuals with varying abilities.	B233 Second and Third Session Only
Cisco Netacademy	Nate Green and Elaine Horn	Instructors ONLY There are a lot of changes happening with Cisco's Networking Academy. Cisco is changing their certifications and offering new curriculum in a variety of areas/pathways. Come learn about the latest changes. All Instructors Welcome!	B241
Combining Your Passion with Design	Matthew Flick and Andy Sharp, The Modern	In this session, tap into your passions and creativity! You will collaboratively work through the creative process, turning what fuels you into a mobile app idea.	B241 Second Session ONLY
Engaging Your Personal Passion in Work Life	Ryan Wilkins, Senior Director of Communications	Join Mr. Wilkins, Senior Director of Communications from Ronald McDonald House Charities Central Ohio, as he discusses how to turn your personal passions into careers.	B141 Fourth Session ONLY
Entrepreneurship and Innovation	Chris Hawker, Inventor	Description TBD	B144 third and fourth session only
Fashion Forward with BGSU	Dr. Frey	If the fast-paced challenges of fashion merchandising excite you, the Fashion Merchandising and Product Development is something you want to explore.	B142 Third and Fourth Session ONLY
Finances 101	Directions Credit Union	This workshop takes place over two sessions and requires a calculator. Students play the game of Financial Life. Some of life's choices lie in the draw of the cards, the roll of the dice or the spin of a wheel. Will there be money left over at the end of the month or will the money run out before all bills and expenses are paid? Students may payout money to be in a friend's wedding, have a winning lottery ticket, pay an unexpected visit to the emergency room or get a promotion at work. There is uncertainty around every corner, along with opportunities to make sound financial decisions too!	
Go M.A.D. (Make A Difference)	Travis Callahan	Learn more about having a game plan for life success, how you can stay involved with BPA at the post-secondary level, and scholarship opportunities being offered.	B230
Learn IT!	Nate Green and Elaine Horn	Do you have an interest in IT? Would you like to learn Linux, Python, C++ and/or Cyber Security? Come learn about some free offerings from Cisco's Networking Academy!	B241 First and Third

			Session Only
Learn to Lead	Jessica Barry and Korinne Toadvine	What is True Leadership? Money. Power. Status. Our culture views these as characteristics of leadership. In this session, we will focus on what it really takes to lead. Truth is, personalities of all types can be influential in their homes, schools, organizations, and future careers. After this workshop, you will gain confidence in influencing others.	B242 Second Session ONLY
Linked Into BPA and DECA	Shaun Loftin, Mount Leadership Society	Learn more about how to use LinkedIn as a tool for personal branding, storytelling, networking, and as a stepping stone to your next professional opportunity.	B141 First and Second Session Only
Marketing and Sales in Today's World	State Farm Insurance	Explore the importance of building and maintaining relationships with clients and potential customers while trying to build an insurance business.	B142 First and Second Session Only
Your Personal Network Can Be The Key to Your Success!	Cory Dippold, Executive Director of Ohio Business Week Camp	This session helps students focus on the tips and tricks of building and maintaining relationships that can lead to employment, sales, and professional success.	B145 Third and Fourth Session ONLY
OH-IO! Sports Ticket Sales	Dan Goswick, Account Executive	This workshop provides participants with valuable insights and sales techniques from Dan Goswick, Account Executive with Ohio State Athletics. Following an opening session with an overview of ticket sales, participants will take part in personalized sport sales training. With ticket sales being the best opportunity to find employment in the sport industry, the experiences and skills gained will give participants an inside look into a promising career in sports.	B244
Power Up Your Career with AEP Ohio!!	Mark Shelley and Team	Energize your future! Join us for an interactive rap game to explore how your interests and strengths can lead to an electrifying career in the energy industry! No matter your interests, we've got you covered.	B132
Problem Based Profit	Dustin Graham, Owner and BPA Member	As we continue to discover and face problems in our world, the solutions we create don't have to be without profit. This workshop will give you key access to information on starting your own business geared towards solving problems in society.	B243 Fourth Session ONLY
Servant Leadership – Becoming a Leader that People Want to Follow	Men's Warehouse	Learn how the most effective leaders build a loyal following with techniques you can use today!	B235

Stepping Up and Speaking Out as a Student Leader	Evan Faidley, BPA Alumni	With great power comes great responsibility...but also unforgettable experiences and connections! Every student is a leader, but <i>why</i> you do what you do helps to answer the question <i>Who am I as a leader?</i> This session speaks to different leadership styles and opportunities that students should take advantage of while part of the Business Professionals of America (BPA) community, addressing types of leadership and the journey to serving BPA at school, regional, and state levels.	B233 First Session ONLY
Team-Building with U.S. Army: Human Scrabble	U.S. Army	The U.S. Army is the Nation's most versatile team. In Human Scrabble, participants will take part in a team-building exercise that highlights Army best practices in assembling, leading, and activating effective teams in a fast-paced game that requires quick thinking, leadership skills, adapting to changes, and teamwork. Join representatives from the U.S. Army and see which of your innate leadership skills come through during this highly-interactive session that is applicable to students to advisors alike.	B131
Teens Behind the Wheel: A day devoted to young drivers' safety	AAA, Ohio State University Risk Institute, and Ohio Department of Transportation (ODOT)	AAA, The Ohio State University Risk Institute and The Ohio Department of Transportation will share with students the latest data on teen driver crashes, research-based countermeasures aimed at keeping young novice drivers safe, messaging to teens on how to best communicate peer-to-peer, and what the state is doing to make Ohioans safer through young driver and distracted driver safety initiatives.	B145 First and second session only
The Secrets to Success in Business & Life	Jim Friedman, Miami University Institute for Entrepreneurship	Miami University Institute for Entrepreneurship: The Secrets to Success in Business & Life. The secret to success in business and life can be found in the entrepreneurial mindset. Entrepreneurship engages students with the fun and excitement world of bringing ideas to life. This is an active, fun, hands-on workshop where students will be exposed to what it takes to build companies, teams and insight. Whatever your interests – small start-up company, major corporation, driving meaningful social change or working in creative fields, we will share the structures that build lifelong success.	B130
The Insurance Industry's Hidden Secret	Jimmie D Vogt, MBA	The Special Investigation Unit (SIU) plays a crucial role in the settlement of Insurance Claims. Take a journey through actual cases and discover how exciting and important the SIU truly is.	B242 1 st , 3 rd , and 4 th Sessions ONLY
What it Takes to Be a State Officer	2018-2019 State Officer Team	Join the current state officer team to learn more about the responsibilities, skills needed, and challenges of being a student leader in an organization of nearly 10,000 Ohio Association members.	B143 4 th Session Only

Advisor Sessions – 30 min session that start 15 minutes AFTER student sessions

Description	Presenter	Long Description	Location
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Teachers Lounge	OMEA and ODE	Learn more about the Ohio Marketing Educators Association (OMEA) and get updates from Ohio Department of Education staff.	B246 First and Third Session ONLY
BPA 101	Jenifer Conard	New advisors are encouraged to attend this session and learn tips and tricks to help you prepare for a successful school year.	B246 2 nd Session ONLY
How to Start a School Based Credit Union	West Clermont High School and Kurt Neeper, Superior Credit Union	Advisors and Student Leaders ONLY: This session focuses on how to find credit union partners and successfully start-up and run a student lead, school based, credit union.	B243
StuKent Advisor Series	StuKent Team	5 Tips for Teaching Awesome Social Media Classes	B245 1 st and 3 rd Sessions Only
StuKent Advisor Series	StuKent Team	Stop the Boredom! There's a better way to teach financial literacy	B245 2 nd and 4 th Sessions Only

A Very Special Thanks to Our Workshop Presenters and Exhibitors

5 Minutes to Life	Men's Wearhouse	Ronald McDonald House Charities
AEP Ohio	Miami University	Ohio Wesleyan University
BGSU College of Business	Mount Leadership Society	State Farm Insurance
BGSU Teacher Training Program	North Central State College	Special Olympics Ohio
Cisco Academy	Northwood University	Springboro High School
Crown Equipment Corporation	Ohio Business Week	StuKent
Insurance Industry Resource Council	OMEA	The Modern College of Design
Knox County Career Center	Ohio State University	

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